

organizational behavior 15th edition pdf

Integrative negotiation is also called interest-based, merit-based, or principled negotiation. It is a set of techniques that attempts to improve the quality and likelihood of negotiated agreement by taking advantage of the fact that different parties often value various outcomes differently. While distributive negotiation assumes there is a fixed amount of value (a "fixed pie") to be divided ...

Negotiation - Wikipedia

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Psychology - Wikipedia

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Compiled by Andrea L. Mitchell, SALIS: Substance Abuse Librarians and Information Specialists. Email: amitchell@salis.org Addiction publishes new book lists five times per year, both in print and on this website. Items are alphabetised by author within each list.

Addiction Journal - New Books on Addiction

Editors Note: In the following article Officer Jeff Watson discusses the need for integrated mental health services and appropriate peer support programs for all law enforcement officers. Officer Watson has 12 years of civilian Law enforcement experience, and is currently working towards state licensure as a Licensed Mental Health Counselor specializing in P.T.S.D. and Trauma.

Mental Health & Peer Support in Law Enforcement | Cops

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